

RS Package Insurance is offered from RS Associates, in partnership with Marsh Insurance.

In order to use RS Package Insurance by Marsh, you must;

1. Be a current member of RS Associates:

If you are not a member of RS Associates, go to www.rscentral.org and select “Membership > Join Now” and complete all steps to become a member. *Note: RS Package Insurance has two rate structures—on for RS Basic Members and one for RS Premium Members.*

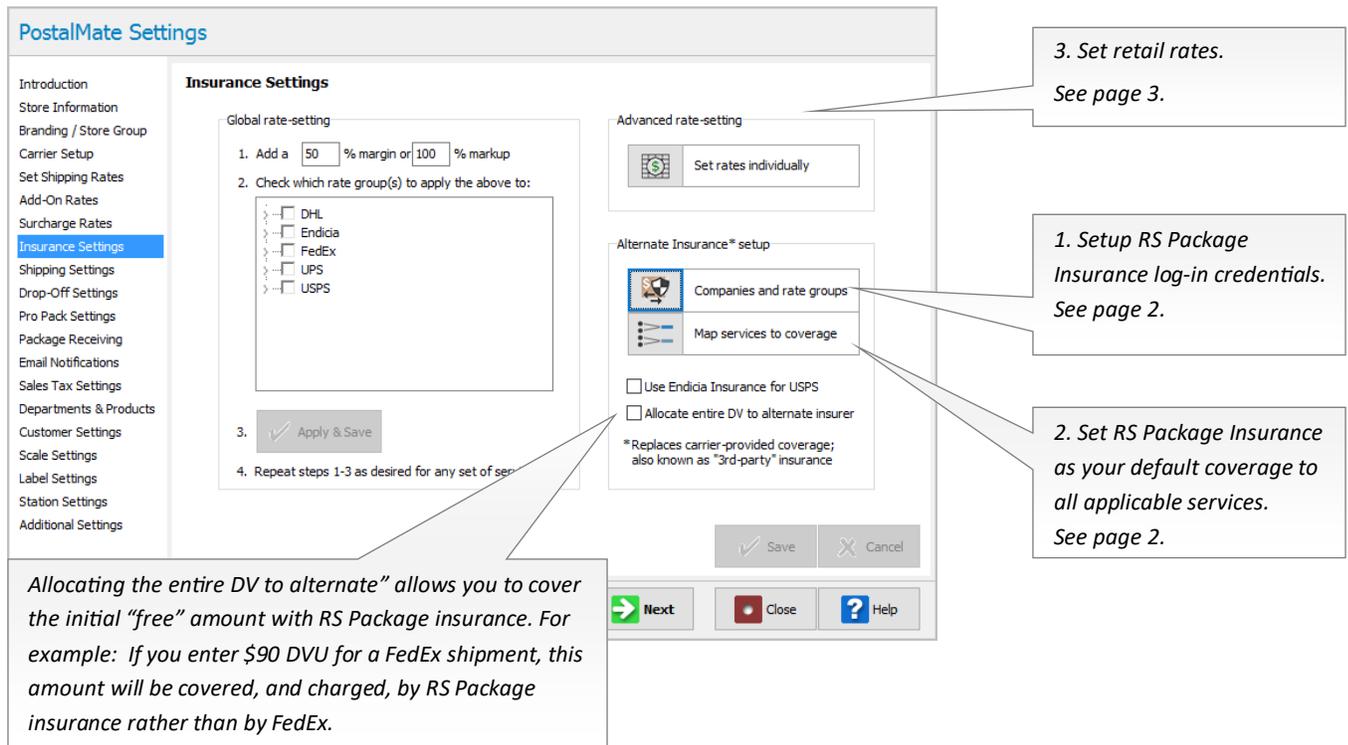
2. Apply for the RS Package Insurance program at Retail Shipping Associates.

To apply for the RS Package Insurance program, please login to <http://www.rscentral.org/Programs/RS-Package-Insurance>, choose **Apply** and follow the steps to complete the application. Once your RS Package Insurance account is setup, you can activate RS Package Insurance in PostalMate with your RSA Member ID number.

Alternate Insurance Setup

When using RS Package insurance, you cannot allocate any portion of the declared value to another insurance provider (including shipping carriers).

In PostalMate, choose **Tools > PostalMate Settings** and select **Insurance Settings** on the left pane.



The screenshot shows the 'PostalMate Settings' window with the 'Insurance Settings' tab selected. The interface is divided into several sections:

- Global rate-setting:** Includes a step to add a margin or markup (e.g., 50% margin or 100% markup) and a list of carriers (DHL, Endicia, FedEx, UPS, USPS) to apply the rate to. A callout box explains: "Allocating the entire DV to alternate" allows you to cover the initial "free" amount with RS Package insurance. For example: If you enter \$90 DVU for a FedEx shipment, this amount will be covered, and charged, by RS Package insurance rather than by FedEx."
- Advanced rate-setting:** Includes a 'Set rates individually' button. A callout box points to this section: "3. Set retail rates. See page 3."
- Alternate Insurance* setup:** Includes options for 'Companies and rate groups' and 'Map services to coverage'. A callout box points to these options: "1. Setup RS Package Insurance log-in credentials. See page 2." Another callout box points to the 'Allocate entire DV to alternate insurer' checkbox: "2. Set RS Package Insurance as your default coverage to all applicable services. See page 2."

At the bottom of the window, there are buttons for 'Save', 'Cancel', 'Next', 'Close', and 'Help'.

1. Companies and rate groups

- Choose the button **Companies and rate groups**.
- Select **RS Package Insurance** and choose **Edit**.
- Enter your **RSA ID** and click **Verify**.
- Verify the box **“Enabled”** is checked.
- Once your credentials are verified, click **OK** to save your changes.
- Close the **Edit Alternate Insurance Company** screen.

2. Map Services to Coverage

Map Services to Insurance Coverage

If you use Alternate (3rd party) Insurance, this is where you assign a rate group to each service. Select one or more services, then choose the desired coverage from the drop-down list on the right.

Carrier Service	Default coverage
FedEx 2Day AK/HI	RS Certified Domestic
FedEx 2Day AK/HI [flat rate]	RS Certified Domestic
FedEx 2Day [AK/HI origin]	RS Certified Domestic
FedEx 2Day [AK/HI origin] [flat rate]	RS Certified Domestic
FedEx 2Day [D]	RS Certified Domestic
FedEx 2Day [flat rate]	RS Certified Domestic
FedEx Economy Canada	RS Certified International
FedEx Economy International	RS Certified International
FedEx Economy Puerto Rico	RS Certified International
FedEx Express 1Day Freight	RS Certified Domestic
FedEx Express 2Day Freight	RS Certified Domestic
FedEx Express 3Day Freight	RS Certified Domestic
FedEx Express Saver Commercial	RS Certified Domestic

Automatic mapping:

Buttons:

1. From the drop-down menu, choose **RS Package Insurance** and click **Apply**.
2. Choose **Yes** to the warning message asking if you wish to proceed.
3. Click **OK** to save.

3. Rate setting (Global)

Use Global rate-setting to quickly set your retail rates for RS Package insurance. Using the Global Rate setting tool ensures that your retail rates for RS Package Insurance are increased by the percentage you enter. If you are happy with these rates—you may skip the next step of Advanced Rate Setting.

PostalMate Settings

Introduction
Store Information

Insurance Settings

Global rate-setting

1. Add a % margin or % markup
2. Check which rate group(s) to apply the above to:
 - ADV
 - DHL
 - Endicia
 - FedEx
 - RS Package Insurance
 - Shipsurance
 - UPS
 - USPS
3.
4. Repeat steps 1-3 as desired for any set of services

Advanced rate-setting

Alternate Insurance* setup

Use Endicia Insurance for USPS
 Allocate entire DV to alternate insurer

*Replaces carrier-provided coverage; also known as "3rd-party" insurance

Buttons:

1. Enter the % margin or markup you wish to increase the wholesale rates by.
2. Select **RS Package Insurance**.
3. Click **Apply & Save**.

Optionally, you can also use Advanced rate-setting to set rates individually for each rate group. See next page for details.

Rate setting (Advanced)

Use **Advanced rate-setting** for setting specific retail rates for RS Package insurance for both Domestic and International rate groups.

Retail Flat Amount: Enter a Retail Flat amount for each row, except the last row. The flat amount is the “minimum charge.” This screen allows you flexibility in setting a Retail Flat amount for each declared value range (even though the flat amount is the same).

Retail Percent: Enter a Retail Percent in the last row. This percent is multiplied by the declared value entered in PostalMate for all amounts above the minimum rate charge.

The example below displays a 50% retail margin for all rate groups.

Edit Insurance Rates (Domestic)

From	To	Wholesale Percent*	Wholesale Flat Amount	Retail Percent*	Retail Flat Amount
\$0.01	\$100.00	0.000000	\$2.00	0.000000	\$4.00
\$100.01	\$200.00	0.000000	\$2.00	0.000000	\$4.00
\$200.01	\$300.00	0.000000	\$2.00	0.000000	\$4.00
\$300.01	\$400.00	0.000000	\$2.00	0.000000	\$4.00
\$400.01	\$500.00	0.000000	\$2.00	0.000000	\$4.00
\$500.01	\$588.00	0.000000	\$2.00	0.000000	\$4.00
\$588.01	\$50,000.00	0.003400	\$0.00	0.006834	\$0.00

Edit Insurance Rates (International)

From	To	Wholesale Percent*	Wholesale Flat Amount	Retail Percent*	Retail Flat Amount
\$0.01	\$100.00	0.000000	\$2.00	0.000000	\$4.00
\$100.01	\$200.00	0.000000	\$2.00	0.000000	\$4.00
\$200.01	\$300.00	0.000000	\$2.00	0.000000	\$4.00
\$300.01	\$400.00	0.000000	\$2.00	0.000000	\$4.00
\$400.01	\$500.00	0.000000	\$2.00	0.000000	\$4.00
\$500.01	\$588.00	0.000000	\$2.00	0.000000	\$4.00
\$588.01	\$50,000.00	0.003400	\$0.00	0.006791	\$0.00

Make sure to set rates for both Domestic and International .

Insuring Drop-Off packages (optional)

- You can use RS Package Insurance to insure drop-off packages.
- Once you have completed the initial setup for RS Package Insurance in PostalMate, choose **Tools > PostalMate Settings > Drop-Off Settings**.
- Select **RS Package Insurance** from the drop down and click **Save**.

The screenshot shows the 'PostalMate Settings' interface with 'Drop-Off Settings' selected in the left-hand navigation menu. The main content area is divided into two sections: 'Carrier-specific settings' and 'Add-Ons and Insurance'.

Carrier-specific settings:

- Service: FedEx
- Compensation: 0.00 (carrier pays store)
- Retail charge: 0.00
- Department: FedEx Express

Add-Ons and Insurance:

Description	Enabled	Retail
Email notification	<input type="checkbox"/>	\$0.00
Taping and sealing	<input checked="" type="checkbox"/>	\$0.00

Insurance: RS Package Insurance

Receipt:

Store disclaimer: [Empty text area]

Printer: [None] | Copies: 1

Buttons: Save, Cancel, Back, Next, Close, Help

Now, you can add insurance to any drop-off. A Customer and Ship To must be selected and Contents must be filled in before selecting Insurance. The insurance will be uploaded when you choose **Record**.

The screenshot shows the 'Drop-Off' package creation screen. It includes a tracking number input field, a table of package details, and an 'Optional' section for adding services.

Drop-Off:

Scan or enter tracking #: [Input field]

Tracking Number	Carrier	Amount
1789565656561656	FedEx	0.00

Do not print receipts Packages: 1 Base amount: \$0.00 Options: \$4.00 Tax: \$0.00 **Total: \$4.00**

FedEx service marks are owned by Federal Express Corporation and used by permission.

Optional

Applies to all packages:

- Customer: SALLY SMITH

Applies only to selected package:

- Ship To: STEPHEN JONES
- Email notification 0.00
- Taping and sealing 0.00
- Insurance (\$500.00) 4.00

Contents: enter contents here

Callout Box: Customer, Ship To and Contents are required to add RS Package Insurance to a drop-off.

Buttons: Record, Close, Help

Using RS Package Insurance

RS Package insurance cannot be split with any other insurance carrier, including Carrier insurance. All declared value is allocated to RS Package Insurance automatically (including the first \$100 of declared value). As needed, you can allocate all of the declared value to Carrier insurance.

FedEx service marks are owned by Federal Express Corporation and used by permission.

Add-Ons

Choose optional services:

<input type="checkbox"/>	FedEx Date Certain Home Delivery® Delivery will be made on specified date	\$6.00
<input type="checkbox"/>	FedEx Evening Home Delivery® Delivery will be made between 5:00 PM and 8:00 PM	\$14.00
<input type="checkbox"/>	FedEx Appointment Home Delivery® FedEx will contact recipient in advance to arrange date and time	\$30.00
<input type="checkbox"/>	FedEx® Delivery Signature Options A specified recipient signature is required upon delivery	\$8.50-\$10.50

Declared value: \$500 [Alt: \\$500](#) Charge: \$7.50

Total package cost including add-ons: \$30.50

Buttons: Back, Next, Cancel, ?

Easily see here that your insurance is allocated to RS Package insurance.

To allocate declared value to carrier insurance for a specific shipment, click on the blue "Alt : \$ amount" link.

Checkmark the box "Do not use alternate insurance".

Allocate Declared Value of: \$600

This allows you to override the default of how insurance is split between the primary and alternate providers.

Shipping/Primary Carrier
\$ 600 To FedEx Ground
[\$50,000.00 maximum]

Alternate Provider
\$ 0 To RS Certified Domestic
[\$100,000.00 maximum]

Do not use alternate insurance

Buttons: OK, Cancel, Help

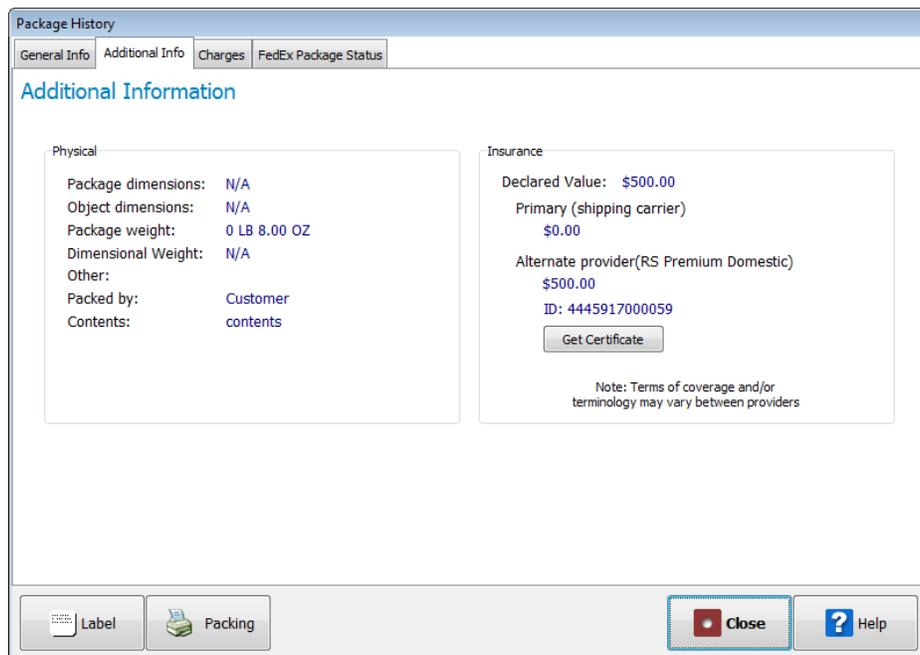
Certificate of Insurance

For each shipment in which RS Package insurance applied, you can retrieve, save and print the Certificate of Insurance through Find Package.

In PostalMate, choose **Everyday Tools > Find Package**.

Locate the shipment using any of the search criteria.

- Choose **View**.
- Select the **Additional Info** tab.
- Choose **Get Certificate**.



Reporting

When using RS Package Insurance, the insurance information is uploaded to RS Servers at the time of the shipment with specified insurance information. The shipment upload will include date, package ID, zip, carrier and service, declared value, and alternate declared value.

Use the Alternate Insurance report to view/print a log of RS Package Insurance transactions by date range. This report is located under **Reports > Shipping > Alternate Insurance**.